



**Texans for
Excellence
in Education**

presents:



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Excellence
in Education**

RISK MANAGEMENT

**OPPORTUNITIES FOR SCHOOLS TO SAVE
ON 2025-2026 INSURANCE PREMIUMS**

December 10, 2024



TEE is a nonprofit committed to **helping school board trustees** better **govern their districts** and provide all children in Texas a **high-quality education**, focused on core competencies.



TEE BOARD



John Petree, TEE President

Near 30-year veteran
of K12 administration.

Former teacher,
principal, Chief
Academic Officer, and
Chief Financial Officer.



Kara Belew

Former TEA Deputy
Commissioner,
Education Advisor to the
Texas Governor, and
school finance expert

Founder,
Root Strategies



Denise Rives

Former trustee, Llano ISD.

Former teacher, counselor,
principal, charter school director, &
various roles at Education Service
Centers across Texas.



Lonnie Morgan

EdTech professional of nearly 30
years.

Executive Vice President, Bright
Thinker, Inc.



TODAY'S AGENDA

Agenda

- Introductions
- TEE Risk Management Partners
- Program Overview
- Next Steps
 - Application
- Wrap Up



LET'S GET STARTED



- TEE
- Insurance One--**Program Managing Agent**
- IPMG--**Program Administrator**
- RT Specialty--**Wholesale Broker**
- Zenith--**Worker's Compensation**
- RPS--**Cyber-Security**



GET TO KNOW OUR PARTNERS

PROGRAM MANAGING AGENT



Insurance One is Your Trusted Insurance Partner for Public ISDs!

- Established in 1992, Insurance One has grown into a leading agency in Texas, with over 18 offices statewide.
- We specialize in providing tailored insurance solutions for educational institutions.
- Our mission: Safeguard your school's operations so you can focus on educating the next generation.

Why Schools Choose Us?

- Over 50 years of combined expertise in risk management.
- Personalized service and solutions designed for the unique challenges schools face.

PROGRAM ADMINISTRATOR



- **IPMG** has been involved in public entity pooling since our founding in 1997 and manages one of the largest pools in the Midwest. IPMG provides underwriting, reinsurance placement, claims, risk control and client administrative services as part of an overall program management service profile.
- **IPMG** will provide the underwriting and pricing for TEE and incorporate the fixed costs of reinsurance, services fees and funding for claims in the pool layer of risk. Over time the data we collect will assist in targeting the services and will also provide better information to the reinsurers which is a key to stable pricing.

WHOLESALE BROKER

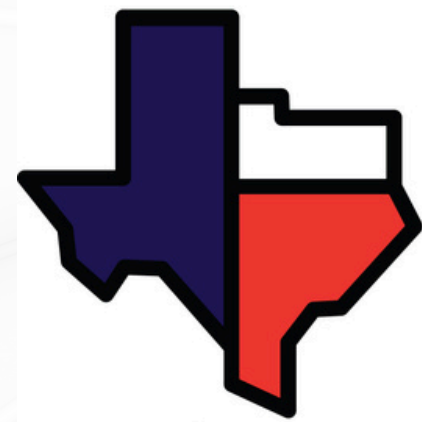


- **RT Specialty** distributes a wide range and diversified mix of property, casualty, professional lines, personal lines, and workers' compensation insurance products from insurance carriers to retail brokerage firms
- **RT Specialty** primarily focused on E&S insurance products that retail brokers and carriers have difficulty placing on their own due to the unique nature or size of the risk
- **RT Specialty** defines itself through superior execution on behalf of clients, which has established RT Specialty as a leader in the industry



WORKER'S COMPENSATION

- **Designated Customer Experience Rep** will be your point person for all questions and to walk you through onboarding, claim reviews, and renewal processes. This resource is reserved for large accounts (100k+ Premium).
- **Designated Safety and Health Expert** is assigned based on size and losses to prevent and reduce injuries virtually and on site.
- **Zenith's National School Safety Group** is comprised of a team of school experts that meet occasionally to share trends and brainstorm new impactful ways to support our school policyholders.
- **Expert in-House Claim Handling** frees you up to focus on your business and strengthens your business reputation.



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RISK MANAGEMENT PROGRAM OVERVIEW

CURRENT STATUS

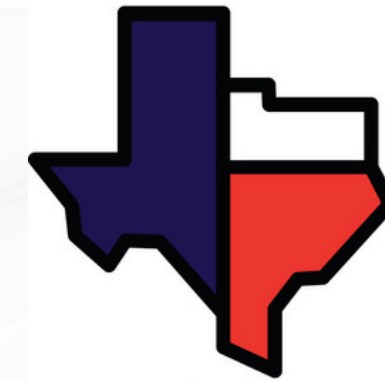
- Current Status of Insurance Market
 - Escalating Premiums
 - Need for Excellent Customer Service



HOW DO WE SUCCEED?

- The ***Right*** Partners
- The ***Right*** Clients
 - Volume
 - The ***Right*** Volume
- Risk Management ***Strategy***
- ***Excellent*** Customer Service





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RISK MANAGEMENT

NEXT STEPS



TEE RISK MANAGEMENT TIMELINE

- December 16, 2024--**Enrollment Period Opens--Complete Online Application**
- February 28, 2025--**Enrollment Period Closes**
- July 2025--**Quotes Available**



TEE RISK MANAGEMENT APPLICATION

Online Application

<https://www.texansforexcellence.org/insurance/>



WRAP UP



QUESTIONS

**THANK YOU FOR PARTNERING WITH
TEXANS FOR EXCELLENCE IN EDUCATION
FOR YOUR INSURANCE NEEDS!**

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 **www.texansforexcellence.org**